





## At a glance

As of December 2023

Scalable Capital is on its way to becoming Europe's leading digital investment platform.  
 The fintech empowers everyone to become an investor.

Online Broker - market presence	Germany, Austria, Italy, France, Spain, Netherlands
B2B solutions - market presence	Germany, Austria, Spain, United Kingdom
Digital wealth management - market presence	Germany, Austria
Authorisation (of the regulated entity)	Investment firm according to §15 WpIG (equivalent to CONSOB)* Registered with CONSOB
Foundation	December 2014
Offices	Munich, Berlin, London
Employees	>450
Clients	>600.000
Founders	Erik Podzuweit, Florian Prucker, Adam French, Prof. Dr. Stefan Mittnik
Executive Board	Erik Podzuweit (Co-CEO), Florian Prucker (Co-CEO), Martin Krebs (CFO), Dirk Urmoneit (CSO), Dirk Franzmeyer (MD Operations)
Assets under management (AuM)	>16 billion euro
Investors	BlackRock, Tencent, HV Capital, Tengelmann Ventures, Balderton Capital
Depository bank	Baader Bank (Online Broker and Digital Wealth Management) ING (Digital Wealth Management)
Membership	European FinTech Association (EFA)
Social Media	   

\*Investment services are provided exclusively by the regulated subsidiary, Scalable Capital GmbH.

# Online Broker by Scalable Capital

## Business model

- With the Scalable Broker, clients can trade in stocks, ETFs, funds and cryptocurrencies themselves to build their own portfolios. Savings plans in stocks, ETFs and funds can be set up from 1 euro.
- Three pricing models to suit different investor profiles: In the PRIME+ membership clients receive interest on the cash balance.
- Full service brokerage with a large investment universe and advanced trading features.
- In addition to the app (iOS and Android), clients can also use the web application for trading and portfolio management.
- The registration process is conducted online and is completely paperless. Identification can be done conveniently online via our partner Fourthline.

## The pricing models

The **PRIME** subscription for 2.99 euro (charged annually at 35.88 euro) enables unlimited trading from an order volume of 250 euro. Orders below 250 euro are charged at 0.99 euro. Clients in **PRIME+** additionally receive 2.6 % per year on uninvested cash up to 100,000 euro for 4.99 euro per month (variable interest rate, until further notice, account with Baader Bank [more info](#)). Both subscriptions can be cancelled at any time. With the **FREE Broker** there is no monthly fee and trades are charged at 0.99 euro per trade, except for purchases of ETFs from PRIME partners iShares, XTrackers and Invesco from 250 euro order volume. The sale of PRIME ETFs has a charge of 0.99 euro. In all models an unlimited number of savings plans can be set up without commissions for savings plans execution. Product costs, spreads, inducements and crypto fees may apply (all details [here](#)). These prices refer to trading on gettex of the Munich stock exchange. Trading on Germany's largest stock exchange Xetra (Frankfurt stock exchange) costs 3.99 euro per order plus a trading venue fee (0.01% of the order volume, min. 1.50 euros) regardless of the pricing model.

## Value for clients

- ❖ Large investment universe of 8,000 stocks, 1,700 ETFs and 1,700 funds as well cryptocurrencies
- ❖ In all price models: Possibility to set up savings plans starting from a monthly savings amount of 1 euro.
- ❖ Choice between two stock exchanges.
- ❖ Fast and simple processes in the app and web application developed from scratch.

## Representative client profile

Clients of Scalable Capital's online broker are, on average, in their mid-30s. Every second client invests in ETFs. The average client has three savings plans with an average savings amount per month of more than 450 euro.

## Media Contact

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